



Building relationships and delivering construction excellence.







## A Letter from Anthony Gaglio Sr., President, Viking Construction

As a family-owned company, Viking Construction understands the meaning of dedication, loyalty, and commitment – to our clients, our staff, our talented craftsmen, and each other. These principles are reflected in our philosophy of “Building relationships and delivering construction excellence” and are the reason our company has been so successful since our founding in 1991.

At Viking, we work together as a team to create effective project plans staffed with the best craftsmen, workers, managers and supervisors for each job. Most of our superintendents started as apprentices and most of our management has been in place for many years – which means we can guarantee our team has extensive experience in the construction industry, job safety, and in the “Viking way.”

The most important commitment we keep is to put our clients’ needs first – closely tracking their deadlines and budgets, while maintaining a safe work environment and delivering quality through every phase of every project. While we use state-of-the-art equipment, phones, Internet and on-site cameras to keep clients informed, our best form of communication continues to be face to face. I personally visit every job site on a regular basis, communicating daily with all those involved, and make sure our executives and project managers are always available by smartphone or e-mail to answer any client questions.

The construction industry is fully linked to the environment – and Viking Construction is a true steward of the world around us. I am proud that we are the first Certified Green Contractor in Connecticut, as designated by the National Associated Builders and Contractors Association. This distinction recognizes our many green practices and principles at job sites as well as at our offices, with the use of energy-efficient products, technology, and solutions. We are so committed that we installed 126 solar power panels at our headquarters that generates nearly 30 percent of our total energy needs onsite-and offsets more than 100 pounds of carbon each day.

For these reasons – and many more – I know Viking Construction is the right company for your construction needs. I look forward to working together to fully complete your building, renovation, or addition project.



General Contractors, Design Builders, Construction Managers

## Resourceful

Viking Construction self-performs many aspects of the construction process with our in-house team of craftsmen and skilled workers. This approach allows us to be responsive and work most efficiently for our clients, ensure quality performance, and provide competent assistance with cost estimation, alternative construction methods and value engineering. Self-performing a complete project also has been proven to save our clients time and money – helping them stay on budget and meet deadlines.

Viking Construction knows how to manage and deliver a quality project because we have built it with our own hands. We employ the most talented workforce in the industry, including laborers, masons, rough and finish carpenters, heavy equipment operators, steel workers, drywall specialists and plumbers.

We have an experienced concrete crew that is skilled in creating foundations, custom slabs, intricate installations, and other projects designed with precise and demanding specifications. Our team is able to work any time of the year to keep client projects on track.

Viking also maintains a fleet of high-tech excavating and earth-moving equipment so our experienced engineers, superintendents and workers are able to safely install utilities within very deep foundations, across rivers, beneath buildings, and even around active sewage zones.

Our highly skilled carpenters and craftspeople have a keen appreciation for beauty and quality finishes – which is essential for meeting our standards and exceeding our clients’ expectations. This is one of the reasons our work is at home in the most discriminating executive offices, country clubs and residences in the region.





# Talented

As a family-owned business, Viking knows the value and importance of a strong, quality home. It is the cornerstone of our family and business, and is the reason many clients hire us over and over again. We have built or renovated many types of homes including apartment complexes, affordable housing neighborhoods, assisted living and elderly communities, and apartments for veterans.

As each family is different, each home – and each building project – is different. We embrace this variety as a challenge that requires unique approaches and solutions. We take a flexible view on how to meet client objectives while fitting into the existing surroundings and becoming a permanent part of the environment.

We also take a serious approach to creating a challenging, safe, enthusiastic and family-oriented work culture. In a way, we have made Viking a “home” for many employees who have stayed with us throughout their careers. In an industry with incredibly high turnover, we enjoy longevity from our experienced team.

We look outside of our “family” for ways to lead and encourage the next generation of builders and engineers. That is why we created the Viking Construction Education Scholarship, an award available to any graduating high school senior or college student who has declared a major relating to the construction industry. We know these scholars will become part of the larger family of builders – helping create exceptional structures of the future.



**PROJECT:** Palmer Square  
**LOCATION:** Stamford, CT  
**ARCHITECT:** Newman Architects

## Other Notable Housing Projects



**Post House Apartments**



**Fairgate Townhomes**



**Westwood Housing**



**Albion Apartments**



# Trustworthy

At Viking, we believe integrity comes from the top down. It starts at the leadership level with insistence on the highest standards and a customer-oriented focus – and is practiced every day by every employee on our team. This commitment to integrity does not exist in a vacuum, but is reflected in everything our experienced team does for our clients. As general contractors, design builders and construction managers, we expect our architects, engineers, project managers and superintendents to guide clients through each step of the project. In this way, Viking truly becomes trusted partners in bringing a shared vision to completion.

Experience, too, comes from the top down. Our team is lead by Anthony Gaglio Sr., who brings more than 30 years of experience and in-depth knowledge of all types of construction projects. His personal involvement and hands-on leadership style contribute to the successful completion of every project. So, in addition to building projects, Mr. Gaglio builds relationships – which, in turn, have become the backbone of Viking’s success.

The company’s desire to be innovative, explore new solutions, and consider new options has also kept us at the forefront of the construction industry. Staying focused on quality and safety, Viking enjoys taking a progressive approach to doing things better. To do this, we regularly research and analyze new products, techniques, efficiencies, and solutions to recommend to our clients.



**PROJECT:** Stamford High School  
**LOCATION:** Stamford, CT  
**ARCHITECT:** Perkins Eastman Architects

## Other Notable Educational Projects



**Booth Hill School**



**The Children's School**



**Danbury High School Track**



**Northeast School**



# Responsive

Viking executives are personally involved in each project, and insist all managers and workers always focus on quality control and safety. This dedication is essential to the successful completion of every project we undertake. To provide the best services, products and value to our clients, we consistently research and consider ways to make a better product more affordable.

One cost-savings opportunity Viking created is the prefabrication of wall panels. We collaborated with one of our larger framing contractors to launch a new company that will build wall panels – complete with windows, exterior house wrap, siding and trim – at an off-site, controlled facility. This work is done at the same time our crews are completing site work so the moment the site is ready, we deliver and install the prefabricated walls. This reduces materials needed at the job site, reduces on-site waste and dumpster costs, and ultimately reduces debris put into the landfill.

Innovative solutions such as these are always done by following our strict safety standards. We realize construction is a very dangerous business with constantly changing job site conditions and safety risks. That is why we train all workers extensively to reduce hazards and increase their knowledge of best practices in safety management, and conduct regular safety seminars and site checks. We post our safety manual online for anyone to view and welcome our clients to inspect any job site any time. Our efforts have been rewarded with the Safety Training and Evaluation Process (STEP) Award from the Connecticut chapter of the Associated Builders and Contractors each year since 2007.



PROJECT: Stamford South End Fire Station  
LOCATION: Stamford, CT  
ARCHITECT: H2M Architects

## Other Notable Municipal Projects



New Canaan Public Works



New Canaan Transfer Station



City Carting



New Canaan Landfill



# Progressive

Viking is a leader in the construction field on many fronts – as Connecticut's first Certified Green Contractor, as a merit-based open shop that self-performs most work, and as an active member of the Connecticut Chapter of Associated Builders and Contractors helping to improve industry regulations and standards. While we strive to strengthen our industry and to build responsibly, we recognize the impact our work has – on a daily basis – for the people who use the facilities that we build.

As a leader, we have been able to attract some of the best clients and professionals in the industry, completing an extensive list of commercial, municipal, and private projects in Connecticut and in New York. More than half of our work is for repeat customers – a true testament to our ability to exceed expectations. We have constructed homes for struggling veterans and built state-of-the-art dental and medical offices that provide care to countless residents and neighbors.

Our clients trust us as we work together through the four “Cs” of construction: **Concept**, the initial idea or vision for a construction project; **Collaboration**, the refinement of plans that set the project in motion; **Construction**, done by our best people and with our in-depth resources; and **Completion**, when detailed finish work and craftsmanship is finalized and the client's vision is realized.

Although the volume of our work has dramatically increased over the years, many of our original staff is still with us today. This is a testament to the integrity of our company and the loyalty of the people we hire who enjoy job satisfaction that can be hard to find in today's construction industry. This is true with our management team, our laborers and our skilled craftsmen who allow us to self-perform many trades under one roof.



**PROJECT: Albion Street Multi-Use Building**  
**LOCATION: Bridgeport, CT**  
**ARCHITECT: Newman Architects**

## Other Notable Commercial Projects



**Southwest Community Health Center – Medical**



**Optimus Healthcare**



**Southwest Community Health Center – Dental**

# Detailed

Since 1991, Viking Construction has completed many projects as general contractors, design builders and construction managers. Over the years, our solid management practices and ability to keep pace with changes in the industry and in the economy have allowed Viking to achieve solid growth. Today, our services include historical renovations, preconstruction value engineering, and use of alternate construction methods and cost-saving designs.

Viking Construction has consistently operated under sound financial management, meeting short-term obligations and planning for a very long future. A varied range of award-winning projects have been added to the Viking portfolio, including historic renovations, wastewater treatment facilities, pharmaceutical plants, churches, schools, assisted living facilities, office buildings, industrial manufacturing plants and large-scale affordable housing projects throughout the states of Connecticut and New York.

Throughout our history, we have maintained the unique ability to self perform many facets of the construction process. This helps us ensure the highest job quality for our clients, and best manage costs and deadlines. While other contractors rely on subcontractors to help them complete a job, we have trusted resources in-house, on-hand, and ready to serve you.



**PROJECT: Wauregan Hotel & Parking Garage**  
**LOCATION: Norwich, CT**  
**ARCHITECT: Becker & Becker Associates**

## Other Notable Historic Restorations



**The American Legion Veterans Housing, Inc (TALVHI)**



**Glenbrook Manor**



**Stamford Historical Society**





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